



LIU Post School of Professional Accountancy
Tax & Accounting Institute

Presents

Tuesday, December 13, 2016

Tax Audits, Investigations and Appeals

Panel: Barry Leibowicz, Esq., Scott Ahroni, Esq.

Credits: 8 CPE/Tax - Registration Begins at 8:15 am

Location: Tilles Center Patrons Lounge, LIU Post Campus, 9 am - 5 pm
(Morning Refreshments & Luncheon Buffet)

Member Registration - \$125

Nonmember Registration - \$145

Discussion Topics and Learning Objectives Will Include:

- How to "audit proof" your client.
- How to maximize your chances of success in dealing with the tax authorities, while avoiding malpractice traps.
- How to deal with cross border activity, including transfer pricing, foreign source income, reporting obligations, offshore trusts and accounts, and voluntary disclosures
- Represent the debtor taxpayer in dealings with the collections divisions of the IRS and New York State and negotiate installment agreements and offers in compromise.
- Avoid re-characterization of employees and independent contractors
- Protect your clients in criminal tax investigations without harming yourself
- How adverse determinations are contested through agency appeals offices, administrative tribunals and the Courts.

Barry Leibowicz, J.D., LL.M., is an attorney, author, educator, and architect of tax law. In addition to his J.D. degree from the University of Connecticut, Mr. Leibowicz, who is admitted in the New York and Federal Courts, also earned an LL.M. degree in taxation from NYU. He has written numerous articles for tax law and practice journals. Mr. Leibowicz has also been a scholar and educator for more than 40 years, both as a Professor at Queens College of the City University of New York, and as a lecturer to tax professionals. Mr. Leibowicz' practice emphasizes protection of the rights of individuals and businesses in tax controversies. He is the author of New York State tax legislation that significantly expanded tax protest rights for New York taxpayers. In addition, he has established legal precedent in landmark cases in the courts. Mr. Leibowicz' law firm, Leibowicz & Ahroni PLLC, deals with tax planning and controversies, both domestic and cross-border, related to income, estate, franchise and sales taxes.

Scott Ahroni, J.D., LL.M., received his J.D. degree, cum laude, as well as an LL.M in taxation, from the University of Miami School of Law. Mr. Ahroni's practice focuses on federal, state and local tax controversies and planning. Since receiving his advanced degree in taxation, Mr. Ahroni has worked on a broad range of tax and business matters. He has developed experience and expertise in tax planning, audits and controversies for domestic and foreign individuals, corporations and pass-through entities. Mr. Ahroni is licensed to practice law in the States of New York and New Jersey, as well as the Federal Courts. Mr. Ahroni also serves as an adjunct associate professor at Queens College, City University of New York, where he teaches graduate courses in Taxation.

Registration Form:

Please register me for the following seminar:

Thursday, December 1, 2016 (Credits: 8 CPE/ Tax)

Sales and Use Tax in New York

- Member Registration for this program \$125
- Nonmember Registration for this program \$145

Registration Begins at 8:15 am

Location: Tilles Center Patrons Lounge, LIU Post Campus

Program Start Time: 9:00 am – 5:00 p.m.

(Morning Refreshments & Luncheon Buffet)

Make your check payable to LIU Post and return to LIU Post, Tax & Accounting Institute, B. Davis Schwartz Memorial Library, Room 127, 720 Northern Blvd., Brookville, NY 11548
Attention: Kim Palmer

You may also email your registration form to kim.palmer@liu.edu or fax it to 516-299-3131

For questions, call Kim Palmer at 516-299-4183

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I am a CPA Attorney Enrolled Agent Other

In order to keep our records up-to-date, please complete all the information requested.
Thank you.

GENERAL INFORMATION: Certificates of attendance will be distributed to attendees. The Tax and Accounting Institute of the School of Professional Accountancy has been approved as a sponsor (#000122) of continuing professional education programs by the State Education Department. In addition, the Tax and Accounting Institute of Long Island University is a qualified sponsor for continuing professional education programs for enrolled agents. We have entered into an agreement with the Office of the Director of Practice of the Internal Revenue Service to meet the requirements of Code 31 of the Federal Regulations section (g) covering maintenance records, retention of program outlines, qualification of instructors and length of class hours. This agreement does not constitute an endorsement by the Director of Practice as to the quality of the program or its contribution to the professional competence of the enrolled individual.



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Discussion Topics and Learning Objectives Will Include:

- How to contend with the particularly arcane and complex rules that govern compliance with the New York Sales and Use Tax.
- What goods and/or services are taxable, and how the context in which goods and services are sold can affect the taxability of a transaction.
- Distinguishing and documenting transactions that are taxable, non-taxable and exempt.
- "Audit proofing" any business, and dealing with the audit
- The role of electronic records in meeting sales tax obligations
- How sales tax omissions lead to criminal prosecutions of both businesses and their advisors, and what to do when faced with a criminal tax investigation.

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